

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL

FOR: Annual Contract for Headsets, Webcams and Accessories
 TIME & (March 16, 2018 through March 15, 2019)
 DATE: 3:00 p.m., March 9, 2018

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT	Synergy Telcom, Inc. 8222 Indy Lane Indianapolis, IN 46214	Zones, Inc. 1102 15th Street SW, Suite 102 Auburn, WA 98001-6524	Checkpoint Services, Inc. 4120 Rio Bravo St., Suite 215 El Paso, TX 79902	Hypertech USA, Inc. 1868 F Broadway Tempe, AZ 85282	Call One, Inc.
BASE YEAR: March 16, 2018 - March 15, 2019							
HEADSETS							
1.	40 ea. BIZ 2300 USB Dual-Ear, Part No. JBR-2399-829-109-005	UNIT PRICE TOTAL	85.24 3,409.60	91.77 3,670.80	99.96 3,998.40	BID NOT TABULATED NON-RESPONSIVE	NO BID
2.	40 ea. BIZ 2300 QD Dual-Ear, Part No. JBR-2309-820-105-003	UNIT PRICE TOTAL	71.92 2,876.80	77.51 3,100.40	84.44 3,377.60		
3.	15 ea. PRO 9450 Single Ear, Part No. JBR-9450-65-507-105-002	UNIT PRICE TOTAL	185.39 2,780.85	200.85 3,012.75	199.93 2,998.95		
4.	5 ea. PRO 9450 Dual Ear, Part No. JBR-9450-69-707-105	UNIT PRICE TOTAL	199.77 998.85	216.30 1,081.50	215.40 1,077.00		
5.	5 ea. Logitech HD Webcam C310, Part No. LOG-960-000585-012	UNIT PRICE TOTAL	46.58 232.90	44.96 224.80	41.99 209.95		
6.	40 ea. Jabra Link 230 USB Adapter USB to QD - No inline audio control Part No. 230-09	UNIT PRICE TOTAL	31.43 1,257.20	33.99 1,359.60	39.20 1,568.00		
7.	40 ea. Jabra Link 260 USB Adapter USB to QD - With inline audio control Part No. 260-09	UNIT PRICE TOTAL	45.25 1,810.00	57.37 2,294.80	65.92 2,636.80		
8.	15 ea. EHS Cable for 7900/8800 Series phones, Part No. JBR-140201-22-004	UNIT PRICE TOTAL	21.31 319.65	23.43 351.45	25.63 384.45		
9.	5 ea. Jabra UC Motion+, Part No. JBR-6640-906-105-005	UNIT PRICE TOTAL	108.60 543.00	128.80 644.00	137.90 689.50		
10.	30 ea. EncorePro 510/520 (single or dual ear) With QD connectors, Part No. HW510 HW520	UNIT PRICE TOTAL	HW510 45.05 1,351.50	66.36 1,990.80	55.11 1,653.30		
		UNIT PRICE TOTAL	HW520 64.08 1,922.40				
11.	10 ea. EncorePro 540 Convertible Mono Headset with QD Connector, Part No. HW540	UNIT PRICE TOTAL	61.07 610.70	66.18 661.80	62.26 622.60		
12.	10 ea. Y Adapter Training Two QD connectors for headphones & QD for workstation, Part No. 27019-03	UNIT PRICE TOTAL	20.02 200.20	21.83 218.30	25.19 251.90		

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL

FOR: Annual Contract for Headsets, Webcams and Accessories
 TIME & (March 16, 2018 through March 15, 2019)
 DATE: 3:00 p.m., March 9, 2018

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT	Synergy Telcom, Inc. 8222 Indy Lane Indianapolis, IN 46214	Zones, Inc. 1102 15th Street SW, Suite 102 Auburn, WA 98001-6524	Checkpoint Services, Inc. 4120 Rio Bravo St., Suite 215 El Paso, TX 79902	Hypertech USA, Inc. 1868 F Broadway Tempe, AZ 85282	Call One, Inc.
13.	40 ea. USB audio processor that connects QD equipped headsets to PC Part No. DA80 USB to QD	UNIT PRICE TOTAL	49.56 1,982.40	53.10 2,124.00	39.25 1,570.00	BID NOT TABULATED NON-RESPONSIVE	NO BID
	BASE YEAR TOTAL	TOTAL	20,296.05	20,735.00	21,038.45		
	EXTENSION 1: March 16, 2019 - March 15, 2020						
1.	40 ea. BIZ 2300 USB Dual-Ear, Part No. JBR-2399-829-109-005	UNIT PRICE TOTAL	86.27 3,450.80	91.77 3,670.80	99.96 3,998.40		
2.	40 ea. BIZ 2300 QD Dual-Ear, Part No. JBR-2309-820-105-003	UNIT PRICE TOTAL	72.49 2,899.60	77.51 3,100.40	84.44 3,377.60		
3.	15 ea. PRO 9450 Single Ear, Part No. JBR-9450-65-507-105-002	UNIT PRICE TOTAL	187.62 2,814.30	200.85 3,012.75	199.93 2,998.95		
4.	5 ea. PRO 9450 Dual Ear, Part No. JBR-9450-69-707-105	UNIT PRICE TOTAL	202.17 1,010.85	216.30 1,081.50	215.40 1,077.00		
5.	5 ea. Logitech HD Webcam C310, Part No. LOG-960-000585-012	UNIT PRICE TOTAL	47.14 235.70	44.96 224.80	41.99 209.95		
6.	40 ea. Jabra Link 230 USB Adapter USB to QD - No inline audio control Part No. 230-09	UNIT PRICE TOTAL	31.81 1,272.40	33.99 1,359.60	39.20 1,568.00		
7.	40 ea. Jabra Link 260 USB Adapter USB to QD - With inline audio control Part No. 260-09	UNIT PRICE TOTAL	45.80 1,832.00	57.37 2,294.80	65.92 2,636.80		
8.	15 ea. EHS Cable for 7900/8800 Series phones, Part No. JBR-140201-22-004	UNIT PRICE TOTAL	21.57 323.55	23.43 351.45	25.63 384.45		
9.	5 ea. Jabra UC Motion+, Part No. JBR-6640-906-105-005	UNIT PRICE TOTAL	109.91 549.55	128.80 644.00	137.90 689.50		
10.	30 ea. EncorePro 510/520 (single or dual ear) With QD connectors, Part No. HW510 HW520	UNIT PRICE TOTAL	HW510 45.59 1,367.70	66.36 1,990.80	55.11 1,653.30		
		UNIT PRICE TOTAL	HW520 64.85 1,945.50				
11.	10 ea. EncorePro 540 Convertible Mono Headset with QD Connector, Part No. HW540	UNIT PRICE TOTAL	61.81 618.10	66.18 661.80	62.26 622.60		

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL

FOR: Annual Contract for Headsets, Webcams and Accessories
 TIME & (March 16, 2018 through March 15, 2019)
 DATE: 3:00 p.m., March 9, 2018

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT	Synergy Telcom, Inc. 8222 Indy Lane Indianapolis, IN 46214	Zones, Inc. 1102 15th Street SW, Suite 102 Auburn, WA 98001-6524	Checkpoint Services, Inc. 4120 Rio Bravo St., Suite 215 El Paso, TX 79902	Hypertech USA, Inc. 1868 F Broadway Tempe, AZ 85282	Call One, Inc.
12.	10 ea. Y Adapter Training Two QD connectors for headphones & QD for workstation, Part No. 27019-03	UNIT PRICE TOTAL	20.26 202.60	21.83 218.30	25.19 251.90	BID NOT TABULATED NON-RESPONSIVE	NO BID
13.	40 ea. USB audio processor that connects QD equipped headsets to PC Part No. DA80 USB to QD	UNIT PRICE TOTAL	50.16 2,006.40	53.10 2,124.00	39.25 1,570.00		
	EXTENSION 1 TOTAL	TOTAL	20,529.05	20,735.00	21,038.45		
	EXTENSION 2: March 16, 2020 - March 15, 2021						
1.	40 ea. BIZ 2300 USB Dual-Ear, Part No. JBR-2399-829-109-005	UNIT PRICE TOTAL	87.31 3,492.40	91.77 3,670.80	99.96 3,998.40		
2.	40 ea. BIZ 2300 QD Dual-Ear, Part No. JBR-2309-820-105-003	UNIT PRICE TOTAL	73.67 2,946.80	77.51 3,100.40	84.44 3,377.60		
3.	15 ea. PRO 9450 Single Ear, Part No. JBR-9450-65-507-105-002	UNIT PRICE TOTAL	189.88 2,848.20	200.85 3,012.75	199.93 2,998.95		
4.	5 ea. PRO 9450 Dual Ear, Part No. JBR-9450-69-707-105	UNIT PRICE TOTAL	204.60 1,023.00	216.30 1,081.50	215.40 1,077.00		
5.	5 ea. Logitech HD Webcam C310, Part No. LOG-960-000585-012	UNIT PRICE TOTAL	47.71 238.55	44.96 224.80	41.99 209.95		
6.	40 ea. Jabra Link 230 USB Adapter USB to QD - No inline audio control Part No. 230-09	UNIT PRICE TOTAL	32.20 1,288.00	33.99 1,359.60	39.20 1,568.00		
7.	40 ea. Jabra Link 260 USB Adapter USB to QD - With inline audio control Part No. 260-09	UNIT PRICE TOTAL	46.35 1,854.00	57.37 2,294.80	65.92 2,636.80		
8.	15 ea. EHS Cable for 7900/8800 Series phones, Part No. JBR-140201-22-004	UNIT PRICE TOTAL	21.83 327.45	23.43 351.45	25.63 384.45		
9.	5 ea. Jabra UC Motion+, Part No. JBR-6640-906-105-005	UNIT PRICE TOTAL	111.23 556.15	128.80 644.00	137.90 689.50		
10.	30 ea. EncorePro 510/520 (single or dual ear) With QD connectors, Part No. HW510 HW520	UNIT PRICE TOTAL	HW510 46.14 1,384.20	66.36 1,990.80	55.11 1,653.30		
		UNIT PRICE TOTAL	HW520 66.41 1,992.30				

SAN ANTONIO WATER SYSTEM
 P. O. BOX 2449
 SAN ANTONIO, TEXAS 78298-2449
TABULATION OF BIDS

PROPOSAL

FOR: Annual Contract for Headsets, Webcams and Accessories
 TIME & (March 16, 2018 through March 15, 2019)
 DATE: 3:00 p.m., March 9, 2018

ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT	Synergy Telcom, Inc. 8222 Indy Lane Indianapolis, IN 46214	Zones, Inc. 1102 15th Street SW, Suite 102 Auburn, WA 98001-6524	Checkpoint Services, Inc. 4120 Rio Bravo St., Suite 215 El Paso, TX 79902	Hypertech USA, Inc. 1868 F Broadway Tempe, AZ 85282	Call One, Inc.
11.	10 ea. EncorePro 540 Convertible Mono Headset with QD Connector, Part No. HW540	UNIT PRICE TOTAL	62.56 625.60	66.18 661.80	62.26 622.60	BID NOT TABULATED NON-RESPONSIVE	NO BID
12.	10 ea. Y Adapter Training Two QD connectors for headphones & QD for workstation, Part No. 27019-03	UNIT PRICE TOTAL	20.51 205.10	21.83 218.30	25.19 251.90		
13.	40 ea. USB audio processor that connects QD equipped headsets to PC Part No. DA80 USB to QD	UNIT PRICE TOTAL	50.77 2,030.80	53.10 2,124.00	39.25 1,570.00		
	EXTENSION 2 TOTAL	TOTAL	20,812.55	20,735.00	21,038.45		
	GRAND TOTAL (BASE YEAR, EXT 1, EXT 2)	TOTAL	61,637.65	62,205.00	63,115.35		
	Terms		Net 30 days	Net 30 days	Net 30 days		
	Delivery Days		5 days	10-15 days	5-10 days		

***LOW BIDDER**

BIDS WERE E-MAILED TO AND/OR PICKED UP BY:

Alamo Headsets
 Call One Inc.
 CDW
 CDW-G
 Checkpoint Services
 Freeitdata
 Hypertec USA Inc.
 Insight Public Sector
 Jabra
 Knight Office Solutions
 Nacr
 Nolans Office Products
 Office Supply America LTJK

OfficeMax
 OM Office Supply
 Pacificlinkinc
 PCM-G
 PCMG Inc.
 Provantage
 Quill.com
 Staples
 Supply Technology
 Synergy Telcom
 TechDepot
 Telecommnc
 Zones, Inc.

Demandstar
 SAWS Website